## **Brian Watson**

# Statement of Financial Condition as of 5/31/2020

22	

Cash and Marketable Securities	Schedule I	S	269,086
Personal Real Estate	Schedule 3	S	14,815,000
Investment in Real Estate Partnerships and LLC's	Exhibit A	S	58,498,917
Investments in Operating Companies	Schedule 4	S	6,472,967
Corporate Aircraft	Schedule 5	S	2,000,000
Personal effects, art, auto and furnishings	Schedule 7	\$	75,000
	Total Assets	\$ 8	82,130,971
ITIES .			
Real Estate Encumbrances	Schedule 3	\$	9,485,642

### LIABILITIES

 Real Estate Encumbrances
 Schedule 3
 9,485,642

 Aircraft Loan
 Schedule 5
 1,549,011

 Personal Loans / Lines of Credit Outstanding
 Schedule 8
 9,647,284

Total Liabilities \$ 20,681,937

## ASSETS IN EXCESS OF LIABILITIES

NET WORTH

\$ 61,449,034

I hereby certify the follwing information contained herein to be true and correct to the best of my knowledge, as of

R. Brian Watson

## SCHEDULE 1 - CASH IN BANKS/MARKETABLE SECURITIES (Liquidity Verification available upon request)

 Personal Checking Accounts
 \$ 136,898

 401k Retirement Account
 \$ 132,188

 Total Liquid Cash and Marketable Securities
 \$ 269,086

## SCHEDULE 3 - PERSONAL REAL ESTATE

Description of Property	Appraised Value	Encumbrances	Net Value
C Lazy U Ranch, Lot 8A, Granby CO (Owned under Watson CLU)*	\$5,800,000	\$2,300,000	\$3,500,000
1499 Blake Street, Unit 7A, Denver CO (Owned under WDC Holdings)	\$1,850,000	\$1,161,892	\$688,108
8 Churchill Drive	\$6,600,000	\$5,600,000	\$1,000,000
4200 W 17th Ave #212, Denver CO (Owned under WDC Holdings)	\$565,000	\$423,750	\$141,250
Total Personal Real Estate	\$ 14,815,00	0 \$ 9,485,642	\$ 5,329,358

<sup>\*</sup>Home currently under construction. Construction loan closed February 2020.

### SCHEDULE 4 - INVESTMENTS IN OPERATING COMPANIES

#### WDC Holdings Limited Liability Company dba Northstar Commercial Partners

Mr. Watson owns 100% interest in W.D.C. Holdings Limited Liability Company dba Northstar Commercial Partners. This entity was forunded by Mr. Watson in 2000 and it is a professional commercial real estate investment company. It was professionaly appraised in July 2018 with Northstar Commercial Partners Management, LLC (See below) for \$1,565,916.

1,565,916

### Northstar Commercial Partners Management Limited Liability Company

Mr. Watson owns a 100% interest in Northstar Commercial Partners Management Limited Liability Company. The company was founded by Mr. Watson and provides property management services to each property investment LLC created by Mr. Watson. This company was appraised in July 2018 combined with W.D.C. Holdings, LLC (See above) for \$1,565,916.

Included above

### **Xcel Payments, LLC**

Mr. Watson owns a 61% interest in Xcel Payments, LLC. This company provides direct referrals for credit card processing, payroll cards, customer gift cards, and shipping/printing/promotional cost reduction services for companies throughout the world. The company was founded in March 2009. The company was appraised in July 2018 for \$50,000.

Estimated current value			\$50,000
Less: Note Payable (Loan due to Watson Investment)			\$17,032
Net equity			\$32,968
Watson Loan	100%	\$17,032	\$17,032
Watsons' interest	61%	\$32,968	\$20,110
Watson's total estimated interest		S	37,142

#### Integrated Fund

Mr. Watson is one of three partners in Integrated Realty, a capital advisory firm based in Los Angeles, CA., which was founded in January 2017. This firm raises debt and equity for institutional grade commercial real estate investments throughout the United States, and Mr. Watson shares in the revenue created from this fee business. As part of this business, the Integrated Fund was established in partnership with the Disney Family. This \$30.87 million Fund provides up to 50% of the GP level equity requirement for investors throughout the U.S., and receives GP level

Watson's Estimted Interest in Captial Adivisory Firm	\$250,000
Operational Cash Loan to Advisory Firm to be repaid to WDC Holdings	\$625,000
Watson's LP Equity Investment	\$962,000
Watson's GP Equity Investment in Fund	\$412,409
Watson's Estimated Manager's Interests in the Fund	\$2,000,000
Watson's total estimated interest	\$4,249,409

## Northstar Healthcare Development, LLC

Mr. Watson is a GP and PLW Capital (of which he owns 50%) owns 50% of Northstar Healthcare Development, LLC which was to develop projects. This entity receives development fees, and does not have any debt associated with the company.

Watson's total estimated interest

Current Estimated Value Less Debt				\$1,241,000 \$0
Net Equity				\$1,241,000
Watson's Manager's Interests (Projected)	50%	\$1,241,000		\$620,500
Watson's total estimated interest			<u>s</u>	620,500
TOTAL INVESTMENTS IN OPERATING COMPANIES			\$	6,472,967

## SCHEDULE 5 - CORPORATE AIRCRAFT

Lender		Marketed Value	Encumbrances		Net Equity
UMB Bank	NCP Freedom, LLC (Corporate Plane)	\$2,000,000	\$1,549,011		\$450,989
Equity				\$	450,989
SCHEDULE 6 - LIFE INSURANCE			Face Value		Cash Value
	Various Insurance Policies		\$32,550,000		\$0
	Met Life Term Policy		\$20,000,000		\$0
Total			\$52,550,000		\$0
SCHEDULE 7 - PERSONAL EFFEC	CTS, ART, AUTO AND FURNISHING				
Total Personal Effects, Art, Aut	o and Furnishings			\$	75,000
SCHEDULE 8 - PERSONAL LOAN	S AND LINES OF CREDIT GUARANTEED	BY RBW			
	White makes at a particular and the second and the		Commitment	Amou	int Outstanding
	FirstTier Bank LOC		\$6,000,000		\$5,995,000
	Steven Tebo Personal Loan		\$5,000,000 \$462,284		\$2,900,000 \$452,284
	JM Capital VII Personal Loan Turn-Key Capital Personal Loan		\$300,000		\$300,000
	Turn-Key Capital Personal Loan		\$500,000	\$	9,647,284
SCHEDULE 9 - UNCOVERED CON	TINGENT LIABILITIES PERSONALLY G	UARANTEED BY RBW		_	V
VE-					Total
UNCOVERED Contingent Liabili	ties - NCP Real Estate Holdings	Exhibit A			5,608,601 *
NCP Freedom, LLC (Corporate P					1,549,011
Personal Residences					9,485,642
Personal Loans					9,647,284
Total Secured Commercial Mor	tgages			\$	26,290,538

<sup>\*</sup>Mr. Watson Co-guarantees this debt with partners. Represents commercial mortgage Guarantys not coverd by Minimum In-Place 1.0x DSCR or Minimum 12-Month DS/Operating Defecit Reserves. See Exhibit A.

## NOTES TO FINANCIAL STATEMENTS

### Note 1 INCOME TAXES

No estimate has been made of the income taxes that would be payable on the differences between the estimated current value of assets and their tax basis. Mr. Watson files an annual extension for completion of his Tax Return.

## Note 2 <u>DISCLAIMER</u>

This is an unaudited Personal Financial Statement, which has not be verified by a CPA. The values and projections stated herein are estimates only, and are subject to the final disposition values, costs, time, final receipt of Manager's Profits, etc., and should not be relied upon as definitive values.

## **OTHER**

Note 3 I hereby represent that I have never filed for personal bankruptcy.

Note 4 Legal Name: Robert Brian Watson.

Note 5 The projections related to the data center investments in the attached Exhibit A are subject to an involuntary removal of Manager notice received on April 2, 2020, though this is being contested.

							123	533.674	449) 395 48		5.629.537		Borrower		77		319,018	303	a	500) 24,500	8		259) 417,258		2,265,592		Borrower			CEC 2458 2 1992 3407
	The CPLYNO	0	(338,690)	5			H		(395,449)		8			(PLW)	L		(319,016)	(167,913)	-	(24,500)	H		(417,259)	(139,062)	74		* (PLW)			370/
	Interest	H		L	L	3 100%	L		20%		7,613,901	1	2000	Interest	L	20%	L	100%	20%		20%	Ц	3 25%	20%	1 2,359,974		Maragers Maragers		20%	
Projected	Interest	L	903.172	2	L	223,669	L		1,523,395		10,482,458		Projected		_	L	1,219,935		1,036,201	L			2,145,216		5,167,951		Projected Managers Interest	_		370 004 3
A-BA-	investment	321.426		1,055,662		-	194,758	4,998	П		2,916,842		RBW	Investment	405 754		89,062	335,826	L	erie	L	Ш	Ц	278,123	1,544,544		Personal Investment	200,000		70 500
	Enuty	6512288	18 834 400	7.828.271	5,698,288	6,745,000	4,626,494	11,858,400	6,882,483		68.092.631		Polimated	Equity	13.200.000	2,540,498	8,038,683	54,460,821	5,300,144	1248.378	1,014,783	1,380,238	28,700,000	8,900,000	124,879,503		Edinated	43.800,000	11,801,141	10 CON COLD
Uncovered	Cabilly					•					•							•		2,393,622	1,595,217	1,619,762			6,608,601,00					
	Recourse	20%	100%	100%	25%	%0	20%	%0	75%					Recourse	%0	20%	75%	%0	100%	100%	100%	100%	100%	20%			Recourse	100%	100%	70004
No. of Concession, Name of Street, or other Persons, Name of Street, or ot	Maruelly	lio	8/1/2020	1/23/2025	6/1/2024	11/5/2020	4/1/2024	7/9/2022	5/27/2020	-			Logic			11/1/2029	10/10/2020	11/8/2021	1/31/2022	6/8/2020	9/13/2020	7/26/2021	10/22/2022	9/29/2022			Loan Maturity Recourse	4/9/2023	9/1/2020	30000
	Total Debt	10.587.702	21.065.600	9,661,729	6.824.715	11,780,000	18,173,506	20,941,600	9,737,517		108,772,369			Total Debt	-	3,659,544	14,913,317 10/10/2020	100,322,095	12,099,856	2,393,622	1,595,217	1,619,762		14,600,000	195,003,413		Total Debt	45,000,000	15,975,649	00000000
	Vartue	8	40.000.000	17,490,000	12,520,000	17,525,000	22,800,000	32,800,000	16,630,000	ш	178,865,000		Estimated		8	6,300,000	22,950,000	154,782,916	1	3,640,000	1	3,000,000	62,700,000	23,500,000	318,862,916		Estimated	88.800.000	27.776,790	200 000
	Leverage	82%	23%	8	8	100	8	100	36%	Н	%29			Leverage	43%	288	85%	(000)	100	100	81%	54%	54%	6.74	81%		Leverage	18 18 18	28%	2007
	after DS		1.752.089	257.761	279.538	248,631	1,684	284 158	755 484		4,126,884		Definite			320,014			1.400.000	(180,939)	(123,954)	(132,584)	561,539	\$96,460	6.395,711		Dericit		The state of the s	
THE PERSON NAMED IN	DECR	10	Æ	題	18		II.	1.24	231		1.36			DS Reserve		133,810	188	201122	387,354			75,572	1,768,578	622,783	4,596,485		DS Reserve	2,200,000	090,000	-
	Annual P&1	780,884	1,209,696	449,660	359,379	813,514	847,232	1,211,437	578,849		8,250,651	1		Amuni P&1	100	252,800	100	6,827,391	887.404	160,938				483,018	12,079,438 4,596,485 6,395,711		Annual P&I	N/A	NA	114
	ION	1,318,262	2,961,785	707,421	539.077	1,062,145	848,916	1,505,596	1,334,333		10,377,545			NOI	(413,983)	255,784	1,182,477	9,072,283	832,764	September 1	STATE OF THE PARTY		(1,032,597)	87,784	10,083,402		IQI	a a a a a a a a a a a a a a a a a a a	Contract of the last	
AL PROPERTY OF	Expense	929.774	1,869,204	578,816	屋			53	噩		6,840,702	1	Operating	Expense	537,408	248,261	4,420,470	8,462,063	Щ			鼷	6,870,225	523,659	.062,086		Operating			
2.5	Toyetty C		-	1,286,237	478,535	1,742,020		-	Ц	_	7,218,247 6	+	Property	100		503,545	5,602,947	7,534,326 8	┖				5,837,628 6		1,145,488 21,062,096		Property O		A NA	
	Occupancy	Ľ	100%	Ì		95% 1	ŀ	_	100%							100%	Г		%08	%0	%0	%0	55% 6	15%	38		Occupanty		0% N/A	T
	Srze/SP O	1-	211,118	151,363	83,674	134,713	96 beds	143,410	50 beds			1		Size / SF Occupancy	199,418	15,329	148 beds	4,439,773	80 bods	11,500	7.513	7,574	152 beds	312,996	Na Control of the		Stre/SP	216 MF / 36,319sf Retail	units	00000
	Property Type	-	Office	Office	Office	Flex	Memory Care	Office	Skilled Nursing					Type	90	Retall	Sr Living	Industrial/ Office/ Retail	Sr Living	Daycare	Davcare	Daycare	Sr Living	Industrial			tvo	Mixed-Use / Resi	TH and Retail	Modical Office
The second secon	Property Address		5500 S Quebec, Greenwood Village CO	5825 Mark Dabling, CO Springs CO	9200 E Mineral Ave. Centennial CO	14647 S 50th Street, Phoenix AZ	1863 Devon Place, Vista CA	77 Sugar Creek, Sugar Land TX	175 N. Roadrunner Pkwy, Las Cruces NM		Total	rve and/or Operating Deficit Reserve)		Property Address	00 8	Н	8154 E Martin Luther King Blvd, Denver CO	Various - 16 Asset National Portfolio	1402 Lealie Drive, Bloomington IL	1932 Springbrook Drive, Naperville IL	Ashwin Blvd & Spring Creek Rd, Rockford IL	2525 Shortman, North Chicago IL	Ann Arbor Senior Living Owner, LLC 2830-2874 S Main Street, Ann Arbor MI	800 Hoyt Street, Broomfield CO	Total	LAND / DEVELOPMENT (Budgated DS Reserve and/or Operating Deficit Reserve)	Property Addiness	Q	E. Colfax Ave. and Sable Blvd., Aurora CO	t
では、日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日	Entity Name	LLC	5500 South Quebec, LLC	Dabling Properties, LLC	9200 E Mineral, LLC	Mountain Vista NCP, LLC	Vista Gardens Property, LLC	77 Sugar Creek DE, LLC	WSL Las Cruces, LLC			BRIDGE / LEASE-UP (Budgated DS Reserve)		Entity Name		555	Stapleton Senior Living, LLC		Wellbrook Bloomington, LLC	LMLC Naperville, LLC		LMLC North Chicago, LLC	Ann Arbor Senior Living Owner, LLC	Hoyt Development, LLC		IND / DEVELOPMENT (Budgeted DS Re	Entity Name	Parkside Aurora, LLC	Colfax and Sable, LLC	c

SENTERS	Note: The projections related to these investments are subject to an involuntary removal of Manager noti	ints are subject to an inv	voluntary remo	val of Manager	notice received a	ilce received on April 2, 2020, though this is being contested.	though this is be	eing contested.														
									DSCH									RBW P	1	EW %		
Entity Name	Property Address	Type	Size / SF Occupancy	Occupancy	Revenue	Expense	NOI	Annual P&I	Reserva)	affer US	Leverage	Value	Total Debt	Maturity	Recourse	ų	Equity In	High	Interest E	interest	(PCW)	Equity
Dulles NCP, LLC	22915 International Drive, Sterling VA	Data Center	366,500	100%	Н	950,577	5,458,858	4,305,450	127	1,153,408	77.8	114,000,000	81,300,000	8/9/2021	%0		32,700,000	258,000	1,411,966	Ľ	(235,350)	3,767,573
Quall Ridge NCP, LLC	24267 Quail Ridge Lane, Aldie VA	Data Center	841,952	%0					stillssilits	NA	74%	243,200,000	179,069,186	9/30/2023	%0		4 130,814	297,797 29	29,684,436	01) %001	(389,553)	29 962 233
Manassas NCP, LLC	9000 Freedom Center Blvd, Manassas VA	Data Center	408,816	100%	2,720,087	221,168	2,488,919	1,823,566	137	675363	76%	99,700,000	75,491,863	12/6/2023	%0		4,208,137	- 11	1,420,316	100% (3	(3.997,111)	11,420,316
	Total			NA	8,954,001	998,224	777.728.7	8,129,018		Contractor Contractor	7.97	458,900,000	335.861.049	N/A	THE RESIDENCE OF THE PERSONS NAMED IN	- 12	1.038,851	\$ 787,533	5,516,718 44	634,525		45.196.122
																			TATAL COLUTY IN DE INVESTMENTS	A IN DE INVE	TANESTTE	400 047

199.24 Watson - US Bank 4510.91 Watson - First Tier Bank 132188 Watson - TriNet 401k (March) 0 Watson - Citywide

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